

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31st December,2019

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.12.2019		Same previous Quarter 31.12.2018		Upto the period 31.12.2019		Upto the period ended 31.12.2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	17,985	2,687	18,466	2,515	54,521	7,617	58,952	7,955
2	Corporate Agents-Banks	1,32,943	8,019	1,61,739	8,290	4,56,029	26,186	4,88,794	25,769
3	Corporate Agents -Others	63	32	81	9	201	45	200	19
4	Brokers	1,70,383	30,726	1,19,365	16,874	3,91,176	58,020	2,72,494	36,012
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	39,795	70,303	16,830	92,987	1,07,084	1,39,066	52,403	1,31,675
	Total (A)	3,61,169	1,11,767	3,16,481	1,20,675	10,09,011	2,30,934	8,72,843	2,01,430
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	3,61,169	1,11,767	3,16,481	1,20,675	10,09,011	2,30,934	8,72,843	2,01,430