

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended December 31, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended December 31, 2016	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	17,106	3,992	-	28,138	-	155	596	22,961	43	542	-	7	26,324	78,766	99,864	
Add: Commission on Reinsurance accepted	780	-	-	-	-	-	-	-	-	136	-	-	-	136	916	
Less : Commission on Reinsurance ceded	9,516	4,570	1,750	4,209	132	13	2,660	8,404	53	1,207	-	2	127,075	143,755	159,591	
Net Commission	8,370	(578)	(1,750)	23,929	(132)	142	(2,064)	14,557	(10)	(529)	-	5	(100,751)	(64,853)	(58,811)	
Break up of Gross Commission																
Agents	186	95	-	3,684	-	94	294	3,060	1	118	-	-	442	7,693	7,974	
Brokers	2,227	3,796	-	15,394	-	27	44	1,341	20	184	-	7	9,502	26,519	32,542	
Corporate Agents	14,693	101	-	9,060	-	34	258	18,560	22	240	-	-	16,380	44,554	59,348	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL (B)	17,106	3,992	-	28,138	-	155	596	22,961	43	542	-	7	26,324	78,766	99,864	

(₹ '000)

Up to the Quarter Ended December 31, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter Ended December 31, 2016	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	58,057	13,391	-	101,954	-	863	6,950	68,964	244	2,460	-	426	68,187	250,048	321,496	
Add: Reinsurance accepted	2,709	-	-	-	-	-	-	-	-	433	-	-	-	433	3,142	
Less : Reinsurance ceded	46,786	14,330	4,265	16,174	460	76	5,087	21,671	110	9,640	-	32	203,933	257,183	322,564	
Net Commission	13,980	(939)	(4,265)	85,780	(460)	787	1,863	47,293	134	(6,747)	-	394	(135,746)	(6,702)	2,074	
Break up of Gross Commission																
Agents	1,061	301	-	10,973	-	329	844	8,774	15	347	-	-	1,879	23,161	24,523	
Brokers	6,134	12,793	-	64,499	-	311	793	13,803	149	1,051	-	426	11,332	92,364	111,291	
Corporate Agents	50,862	297	-	26,482	-	223	5,313	46,387	80	1,062	-	-	54,976	134,523	185,682	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL (B)	58,057	13,391	-	101,954	-	863	6,950	68,964	244	2,460	-	426	68,187	250,048	321,496	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For the corresponding quarter of the preceding period ended December 31, 2015	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding period ended December 31, 2015
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	21,627	2,419	-	25,515	-	397	1,005	23,075	74	2,542	-	230	20,189	73,027	97,073
Add: Reinsurance accepted	708	-	-	-	-	-	-	-	-	140	-	-	-	140	848
Less : Reinsurance ceded	5,970	3,806	607	4,114	-	36	348	9,036	8	2,517	-	22	85,333	101,414	111,797
Net Commission	16,365	(1,387)	(607)	21,401	-	361	657	14,039	66	165	-	208	(65,144)	(28,247)	(13,876)
Break up of Gross Commission															
Agents	367	306	-	6,760	-	100	105	1,698	2	94	-	-	583	9,342	10,015
Brokers	2,365	1,844	-	9,020	-	223	286	2,794	3	1,968	-	230	869	15,393	19,602
Corporate Agents	18,895	269	-	9,735	-	74	614	18,583	69	480	-	-	18,740	48,295	67,459
Referral	-	-	-	-	-	-	-	-	-	-	-	-	(3)	(3)	(3)
TOTAL (B)	21,627	2,419	-	25,515	-	397	1,005	23,075	74	2,542	-	230	20,189	73,027	97,073

(₹ '000)

Up to the Quarter of the preceding period ended December 31, 2015	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceding period ended December 31, 2015
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	72,632	8,720	-	73,513	-	1,394	9,227	98,633	242	7,308	-	747	65,355	256,419	337,771
Add: Reinsurance accepted	2,511	-	-	-	-	-	-	-	-	478	-	-	-	478	2,989
Less : Reinsurance ceded	31,618	11,892	2,169	11,696	-	120	3,159	28,529	33	2,936	-	63	147,442	193,978	239,657
Net Commission	43,525	(3,172)	(2,169)	61,817	-	1,274	6,068	70,104	209	4,850	-	684	(82,087)	62,919	101,103
Break up of Gross Commission															
Agents	2,120	1,286	-	22,026	-	467	418	5,228	21	519	-	-	2,084	30,763	34,169
Brokers	5,983	6,575	-	23,736	-	662	1,735	33,942	67	4,109	-	747	2,717	67,715	80,273
Corporate Agents	64,529	859	-	27,751	-	265	7,074	59,463	154	2,680	-	-	60,554	157,941	223,329
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	72,632	8,720	-	73,513	-	1,394	9,227	98,633	242	7,308	-	747	65,355	256,419	337,771

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded