

**PERIODIC DISCLOSURES**

**FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Insurer: Universal Sompo General Insurance Company Limited

Date : As on June 30, 2016

(₹ in Lakhs)

**Business Acquisition through different channels**

Sl. No.	Channels	Current Quarter June 30, 2016		Same Quarter previous year June 30, 2015		Upto the period June 30, 2016		Same period of the previous year June 30, 2015	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	26,185	1,309	37,682	2,074	26,185	1,309	37,682	2,074
2	Corporate Agents-Banks	136,622	7,971	131,923	9,191	136,622	7,971	131,923	9,191
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	52,795	8,237	17,334	5,451	52,795	8,237	17,334	5,451
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	26,361	4,882	21,188	4,673	26,361	4,882	21,188	4,673
	<b>Total (A)</b>	<b>241,963</b>	<b>22,400</b>	<b>208,127</b>	<b>21,389</b>	<b>241,963</b>	<b>22,400</b>	<b>208,127</b>	<b>21,389</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>241,963</b>	<b>22,400</b>	<b>208,127</b>	<b>21,389</b>	<b>241,963</b>	<b>22,400</b>	<b>208,127</b>	<b>21,389</b>