

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31st March 2010

(Rs in Lakhs)

Business Acquisition through different channels

SI. No.	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents					8,259	496.25	918	100.63
2	Corporate Agents-Banks					326,986	10,815.61	84,089	2,256.70
3	Corporate Agents -Others					89	4.79	-	-
4	Brokers					8,837	1,629.60	1,077	370.50
5	Micro Agents					-	-	-	-
6	Direct Business					171,921	5,980.46	737	286.36
	Total (A)	-	-	-	-	516,092	18,926.71	86,821	3,014.19
1	Referral (B)	-	-	-	-	22	0.88	-	-
	Grand Total (A+B)	-	-	-	-	516,114	18,927.59	86,821	3,014.19

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold